



Geoff Cooper, Chief Executive

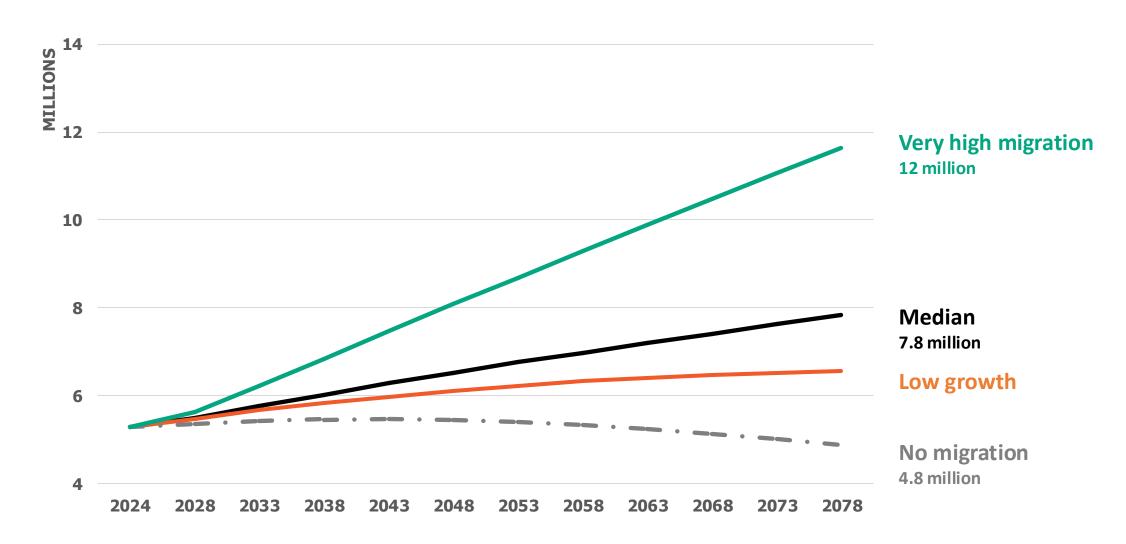
New Zealand Roading Forum



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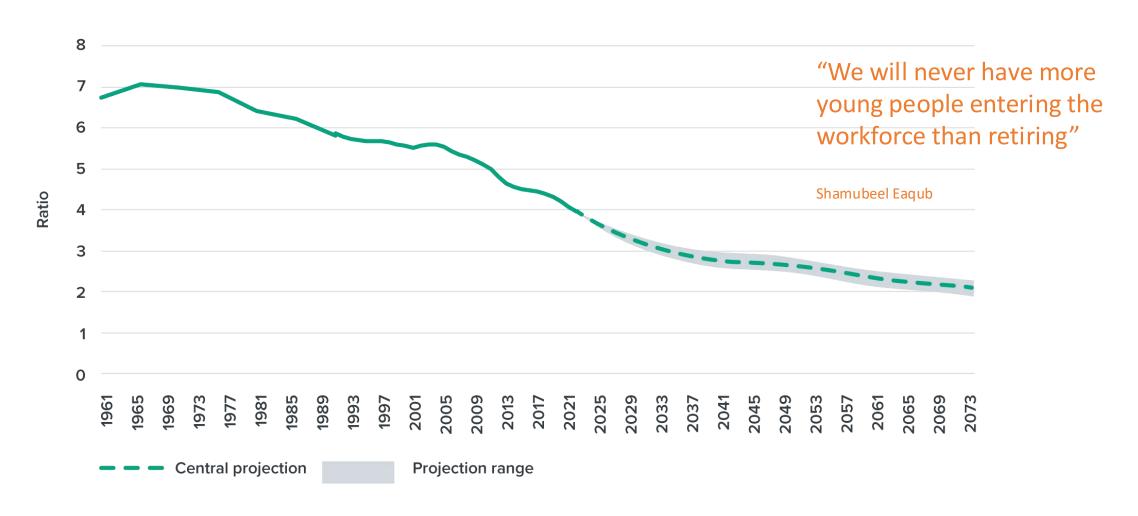
New Zealand is growing

But there is uncertainty on how much and where



We're ageing

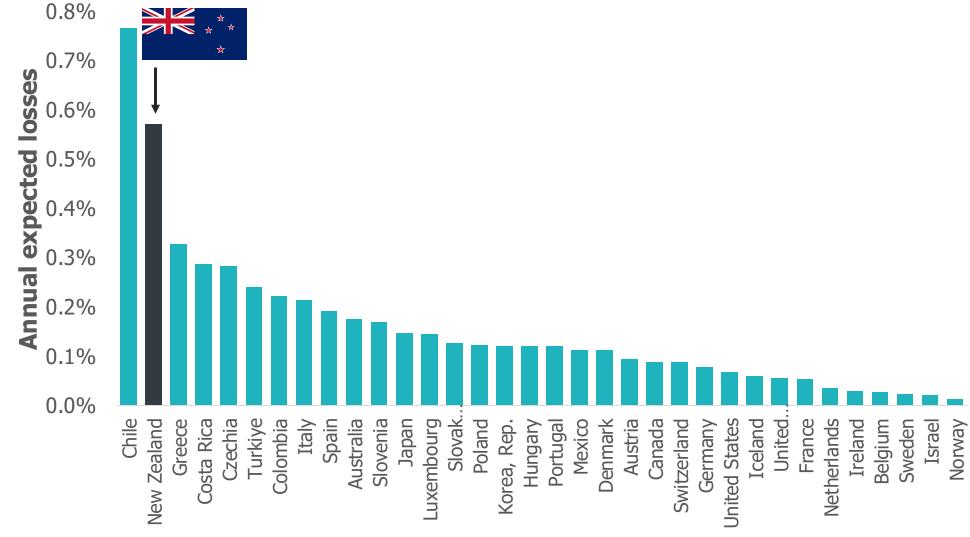
Ratio of working age to 65+



Source: Adapted from 'Paying it forward: Understanding our long-term infrastructure needs'. New Zealand Infrastructure Commission. (2024).

We're exposed

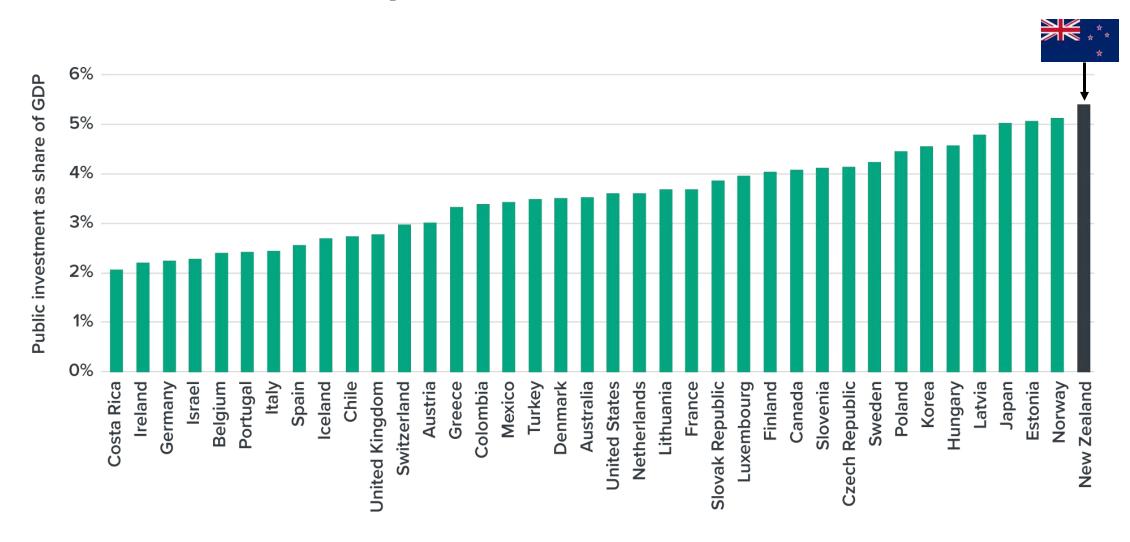
Annual expected losses (% GDP) from natural hazards, 1960-2022



Source: Infrastructure Commission. 2025. *Invest or Insure?* https://tewaihanga.govt.nz/our-work/research-insights/invest-or-insure

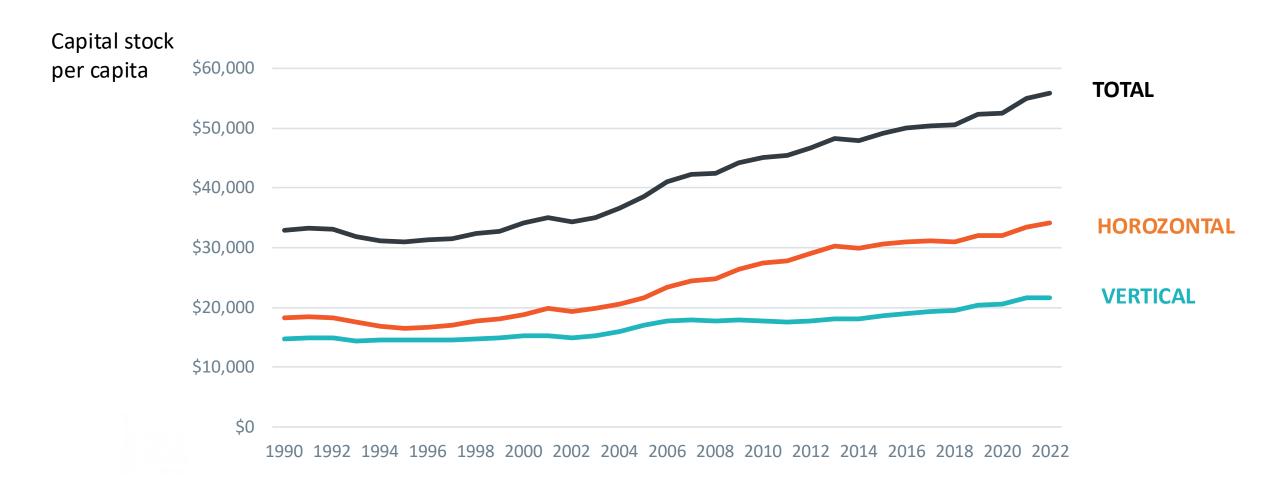
New Zealand is committed to infrastructure

Public infrastructure spend as a share of GDP, 2010-2019

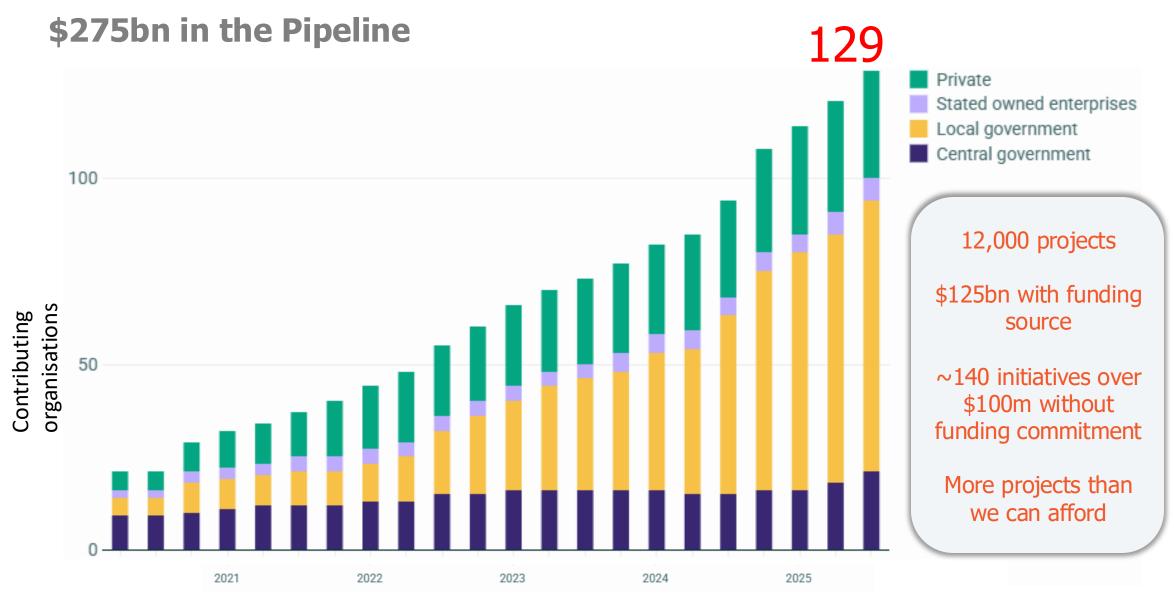




We have more of it than ever Real value of infrastructure assets per capita



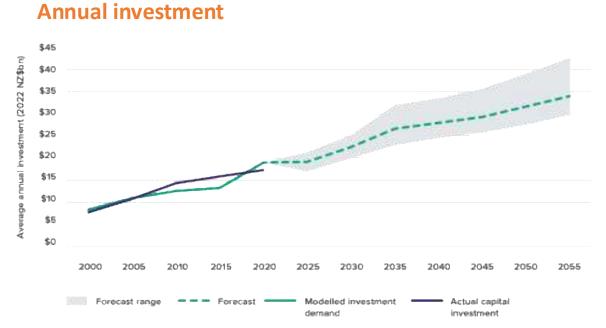
With enormous plans for more

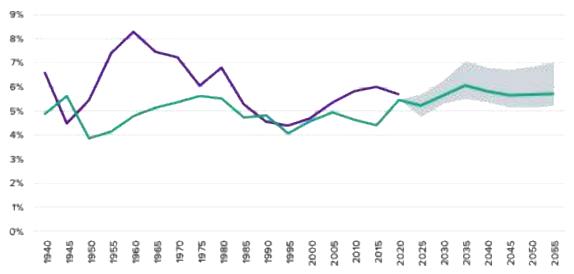


Source: Infrastructure Commission. National Infrastructure Pipeline <a href="https://tewaihanga.govt.nz/the-pipeline/search-th

But we have speed limits

Forward Guidance on infrastructure investment, 2025–2055





Forecast Range — Actual capital investment — Modelled investment Demand

Percentage of GDP

Source: 'Draft Infrastructure Needs Analysis'. New Zealand Infrastructure Commission. (2025).

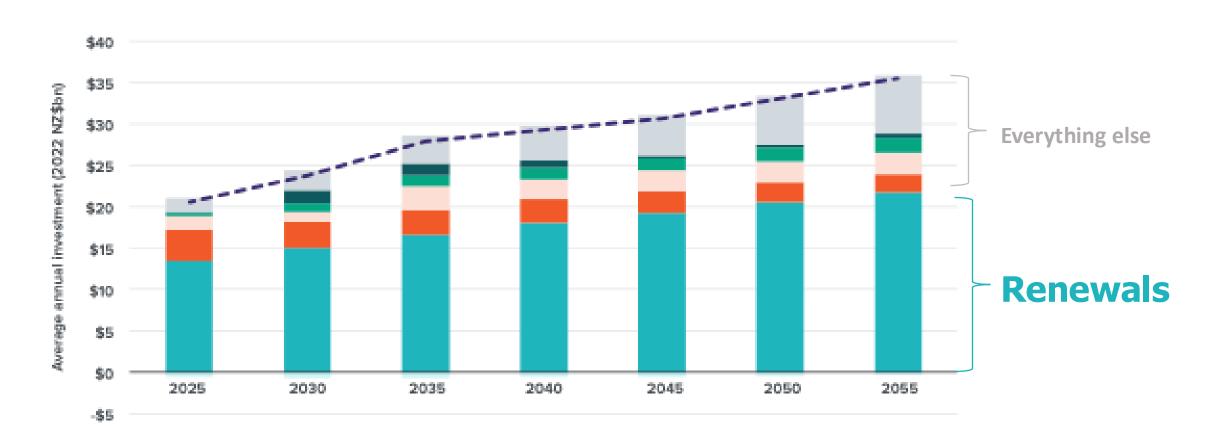


And many needs

Main providers	How to fund investment	Recent investment trends, % of GDP (2010– 2022)	Forecast future investment demand, % of GDP (2024– 2054)	Key drivers of future investment
Central and local government	User charges and rates	1.2%	0.8%	Decarbonisation, slowing income and population growth
Commercial sector	User charges	0.8%	1.4%	Decarbonisation, renewals
Local government	User charges and rates	0.6%	0.4%	Renewals and natural hazards
Commercial sector	User charges	0.7%	0.7%	Renewals, stable outlook
Central government	Taxes	0.4%	0.3%	Demographic change
Central government	Taxes and fees	0.6%	0.5%	Demographic change
Central government	Texes	0.2%	0.4%	Demographic change, renewals
Central and local government	Taxes	0.9%	0.8%	Renewals, stable outlook
Central and local government	Taxes and rents	0.3%	0.3%	Renewals and population growth
Central and local government	Various	0.2%	0.2%	Stable outlook
	Central and local government Commercial sector Local government Commercial sector Central government Central government Central government Central and local government Central and local government Central and local government	Central and local government User charges and rates Commercial Sector User charges and rates Commercial User charges Taxes Central government Central government Central and local government Central and local government Central and local User charges Taxes Taxes and fees Central and local Taxes Central and local Various	Main providers How to fund investment trends, % of GDP (2010–2022) Central and local government User charges and rates 0.8% Local government User charges and rates 0.6% Commercial sector User charges and rates 0.7% Central government Taxes 0.4% Central government Taxes 0.6% Central government Taxes 0.2% Central and local government 0.9% Central and local government 0.9% Central and local government 0.3% Central and local government 0.3% Central and local government 0.3% Central and local government 0.3%	Main providers How to fund investment trends, % of GDP (2010– 2024) Central and local government and rates 1.2% 0.8% Commercial sector User charges and rates 0.8% 1.4% Commercial government User charges and rates 0.6% 0.4% Commercial sector 0.7% 0.7% Central government Taxes and fees government Taxes and fees government 0.2% 0.4% Central and local government Taxes 0.2% 0.4% Central and local government Taxes 0.9% 0.8% Central and local government Taxes 0.9% 0.8% Central and local government 0.3% 0.3% Central and local government 0.3% 0.3% Central and local government 0.3% 0.3% Central and local Verious 0.3% 0.3% Central and local Verious 0.3% 0.3%

Renewals are our largest capital challenge

Forward Guidance for infrastructure investment, 2025–2055



Which requires a lift in Asset Management

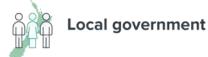
Renewal to depreciation ratios



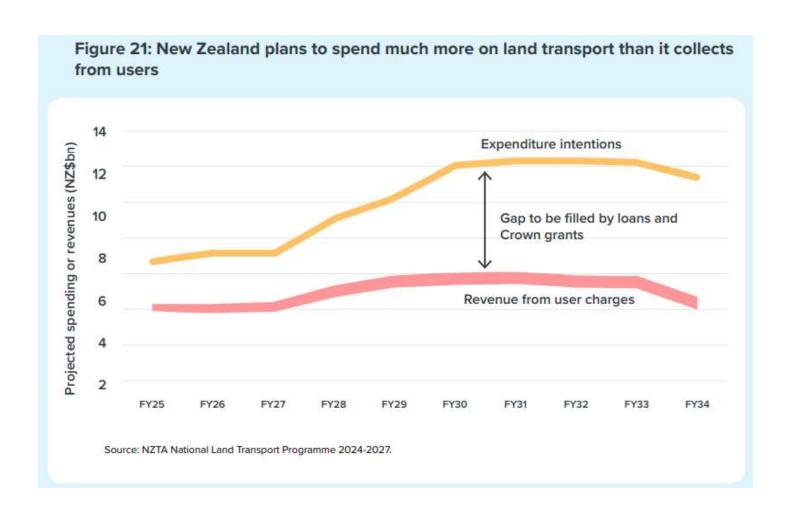
"A flaw in the human character is that everybody wants to build and nobody wants to do maintenance"

Kurt Vonnegut





And creates challenges for new services

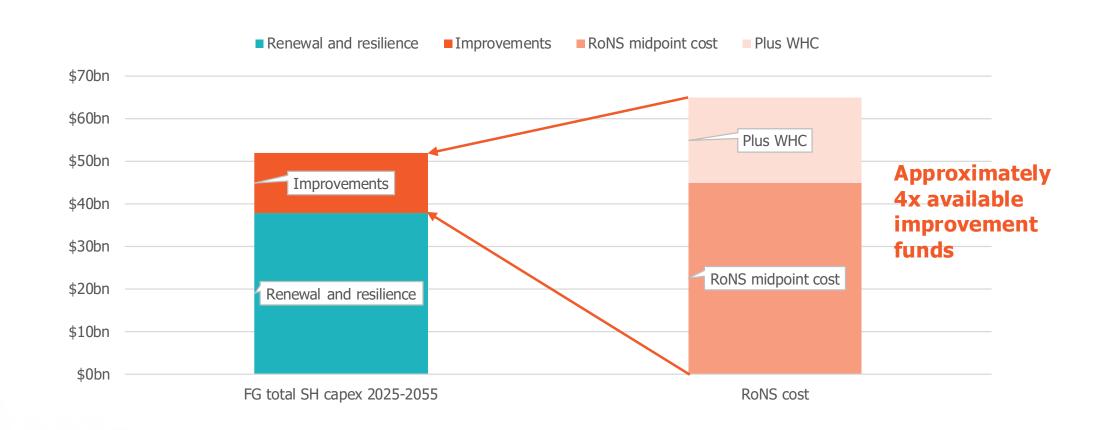


Planned expenditure continues to exceed total revenue Cumulative gap over 10 years exceeds \$30bn

Funding the RoNS from usercharges would require a 70% rise in FED (\$0.70/litre to \$1.19/litre).



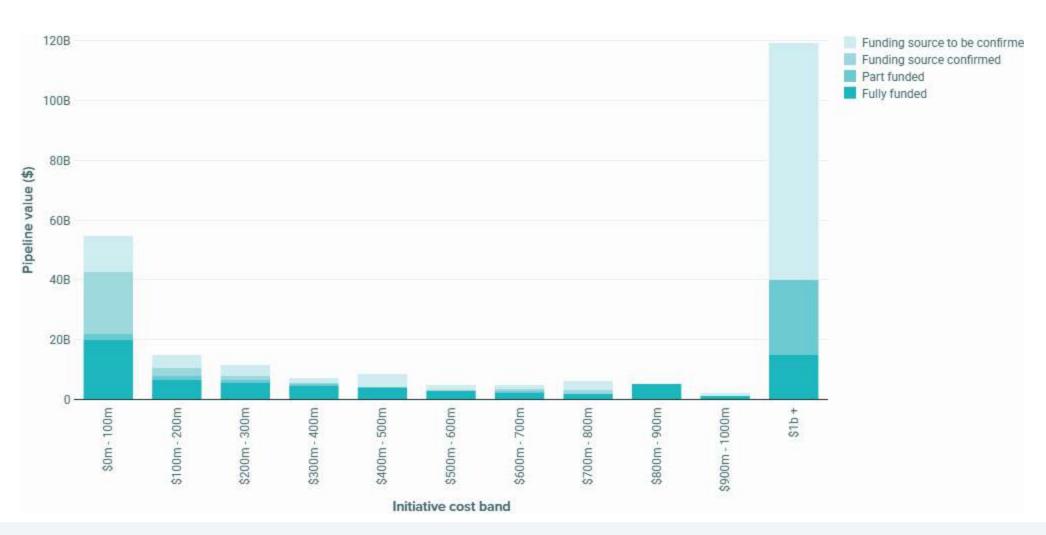
Where expectations are high Major transport project capex against FG for SH capex



Note: Forward Guidance for SH investment is similar to NZTA view on investment programme if NLTF was limited to user revenues; leading to \$400-500m in annual state highway improvement capex.

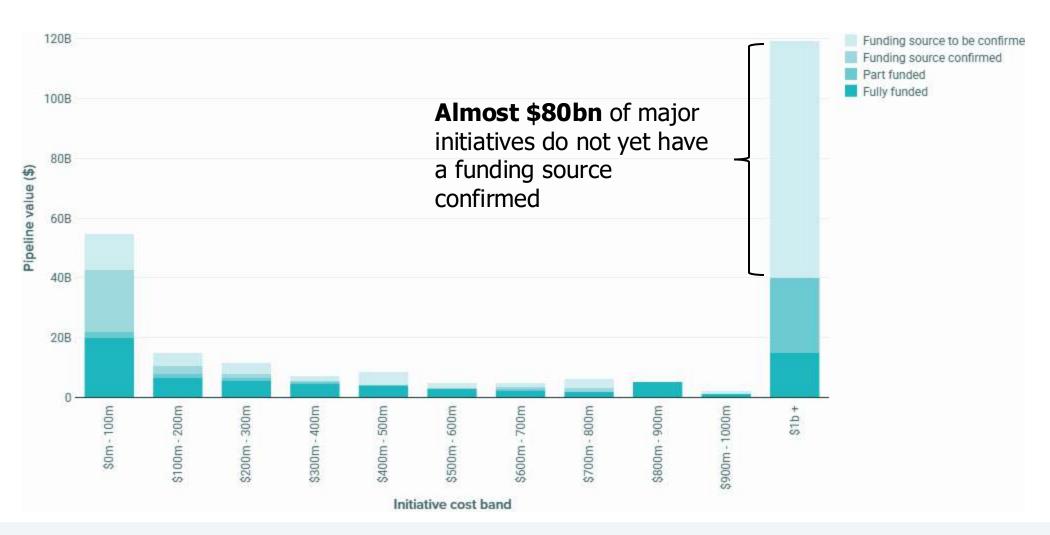
This matters for all infrastructure services

National Infrastructure Pipeline by project size and funding status



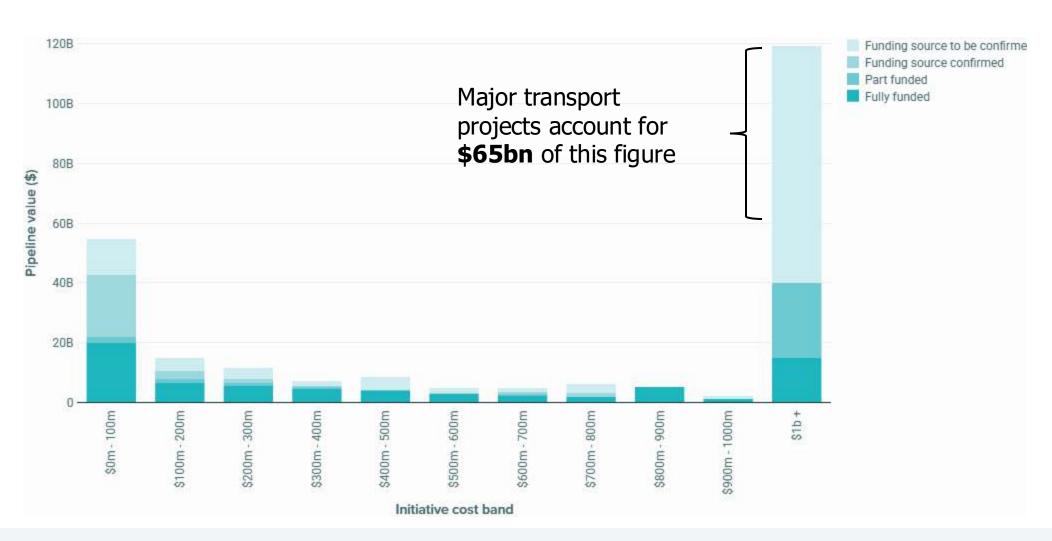
This matters for all infrastructure services

National Infrastructure Pipeline by project size and funding status



This matters for all infrastructure services

National Infrastructure Pipeline by project size and funding status



Where's the money going to come from?

Three broad options for paying:

- Option 1: General tax revenues allocated through the annual Budget
- Option 2: New revenue opportunities, like tolls or value capture levies
- Option 3: Ring-fenced transport user revenues in the National Land Transport Fund, phase and stage.

Option 1: General tax revenues

- Budget capital allowances outline how much money is available annually for new central government investment, funded from general taxes.
- The 2025 Budget sets aside **\$3.5 billion** annually for 2026, 2027, and 2028 Budgets.
- The NLTF sits outside this framework. Capital allowances are intended to pay for other types of investment, from health to schools to defence estate to prisons to IT systems.

Looking across other sectors

Option 1: General tax revenues



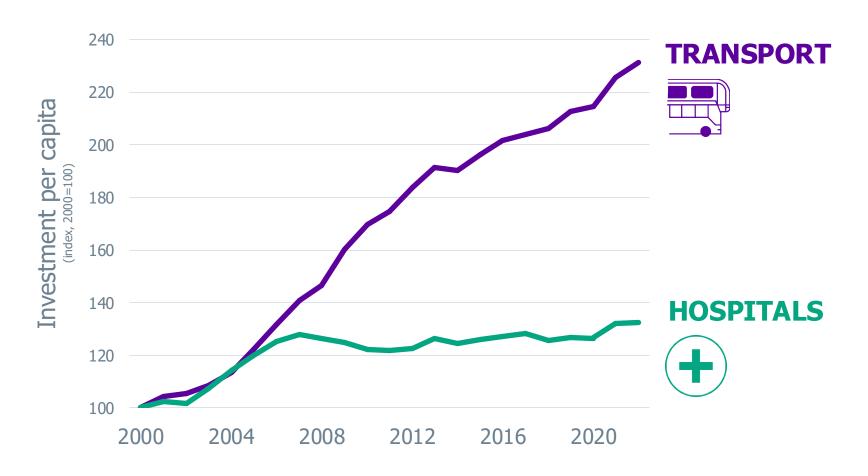
"The Health Infrastructure Plan identifies the **more than \$20 billion** investment required to meet future health needs..."



"This new Defence Capability Plan contains \$12 billion of funding over the next four years, which includes **\$9 billion of new spending**."

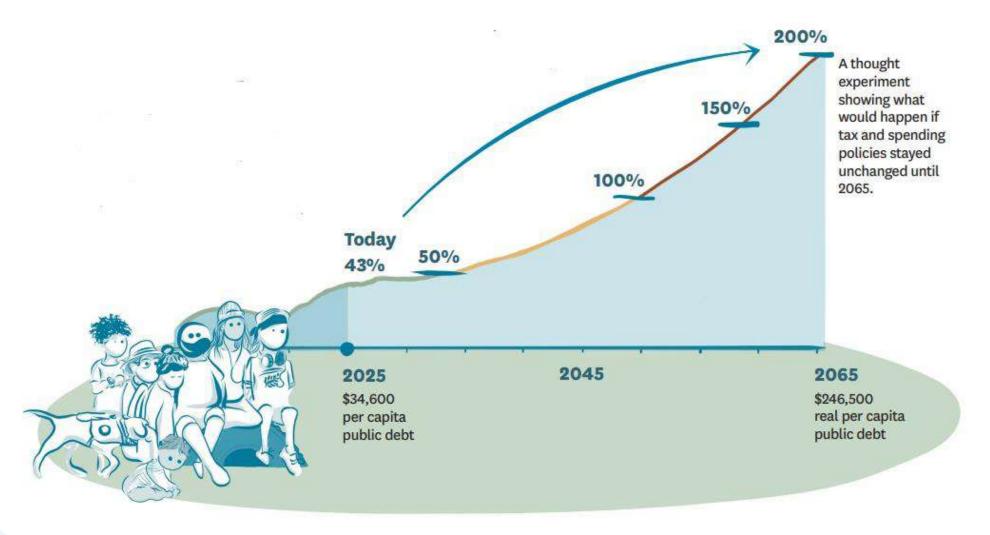
Where there are genuine choices

Investment per capita, transport vs hospitals, 2000–2022



Expect fiscal pressures to intensify

Net core Crown debt to GDP, 2020-2065: No change scenario

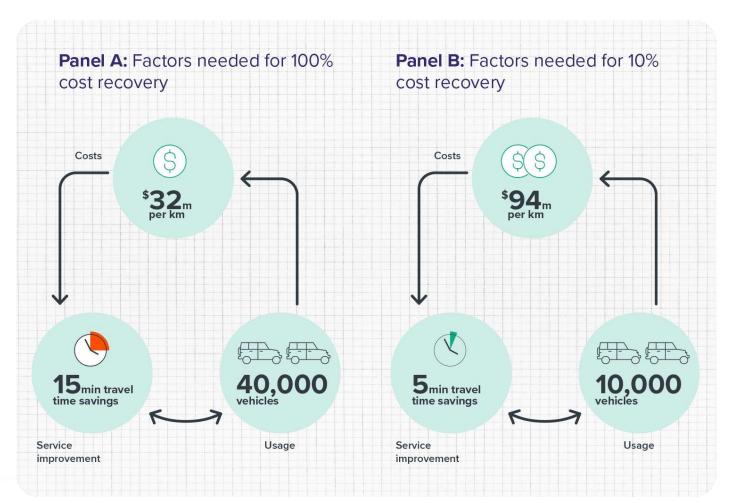


Source: Treasury, Long-term Fiscal Statement, 2025

Option 2: New revenue opportunities

- Ways to raise money from new projects:
 - **Tolls** a direct charge on users
 - Value capture levies a charge on surrounding landowners
 - Fiscal gain indirect increases in government tax revenues from new activity.
- These can help but the bar is high for full cost recovery
- Realistically, we might cover 10-20% of the cost of a large project through these sources

Project quality and going above budget



Infrastructure Commission. 2024. Buying time.

Economic or social?



Combined benefit of \$79m from Transmission Gully

Transmission Gully provided a combined benefit of \$79m in 2024, made up of travel time savings of \$94m, partially offset by higher vehicle operating costs of \$15m. Vehicle operating costs on Transmission Gully are higher due to faster travel speeds and a hillier route, but that is offset by faster travel times. Although Transmission Gully is much safer than the old route, deaths and serious injuries have continued on the old route, meaning that the cost of deaths and serious injuries has not changed.

Economic or social?





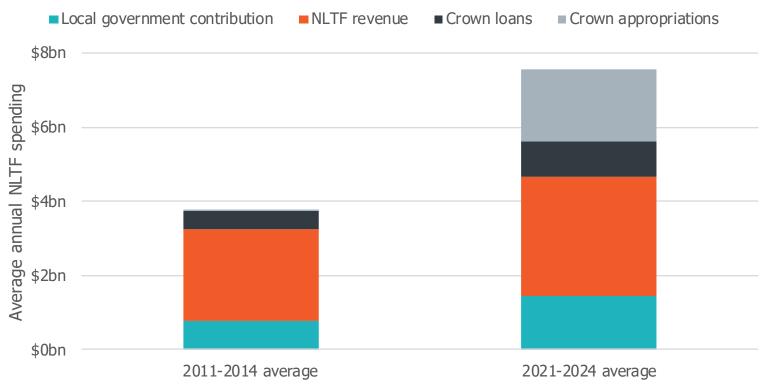
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According to figures provided by the transport agency, it pays an average annual unitary charge of \$113m a year for Transmission Gully, plus a further \$16m for operating and maintenance costs.

Option 3: Ring-fenced user revenues; phase and stage

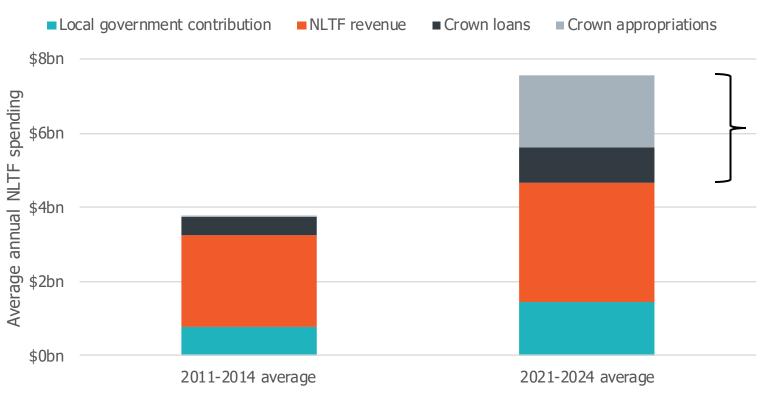
Revenue sources for National Land Transport Fund spending in the early 2010s and early 2020s



Source: New Zealand Infrastructure Commission analysis of NZTA transport funding data and Treasury Budget data.

Option 3: Ring-fenced user revenues, phase and stage

Revenue sources for National Land Transport Fund spending in the early 2010s and early 2020s



The ring-fenced model is leaking:

Almost \$2bn in Crown grants and \$1bn in Crown loans per year

Source: New Zealand Infrastructure Commission analysis of NZTA transport funding data and Treasury Budget data.

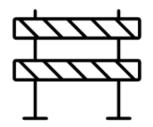


Major road projects: Timing analysis Key decision thresholds

Demand



 Key metric: Average daily traffic exceeds estimated capacity of the current road layout.



Quality

- Metric 1: Death and serious injury crashes do not reduce following implementation of low-cost improvements
- Metric 2: Road closures due to natural hazards, crashes, etc, rise from current levels.



Cost

 Key metric: Unit cost of proposed project is lower than affordability benchmark.



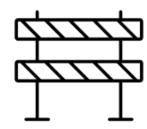
Major road projects: Timing analysis

Key decision thresholds



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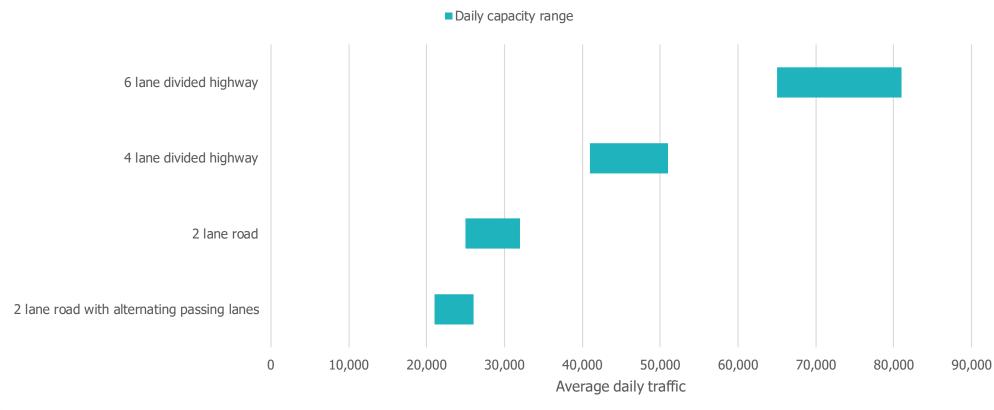
Cost

 Key metric: Unit cost of proposed project is lower than affordability benchmark. Focus on these factors for high-level timing analysis



Major road projects: Timing analysis Demand vs capacity analysis

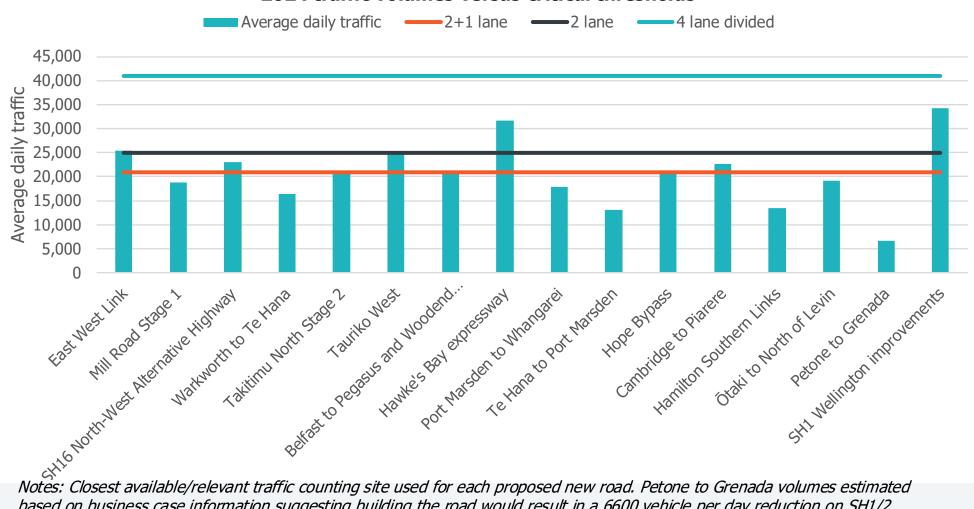
Daily capacity of different road configurations



Notes: Capacity assumptions assume no excess speed reduction (beyond LOS C); ranges reflect different assumptions about degree of peak spreading. Upper end of range can be exceeded with increased peak spreading or further speed reduction.

Major road projects: Timing analysis **Demand vs capacity analysis**

2024 traffic volumes versus critical thresholds

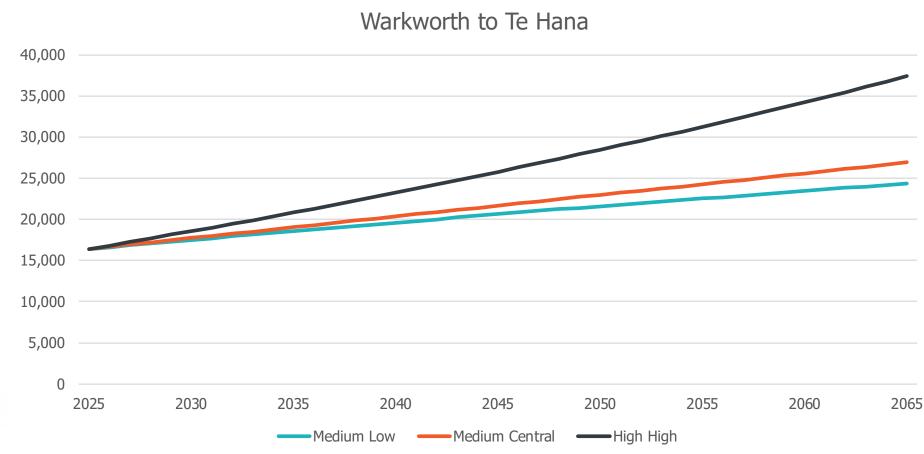


based on business case information suggesting building the road would result in a 6600 vehicle per day reduction on SH1/2.



Major road projects: Timing analysis Demand vs capacity analysis

Traffic growth scenario range

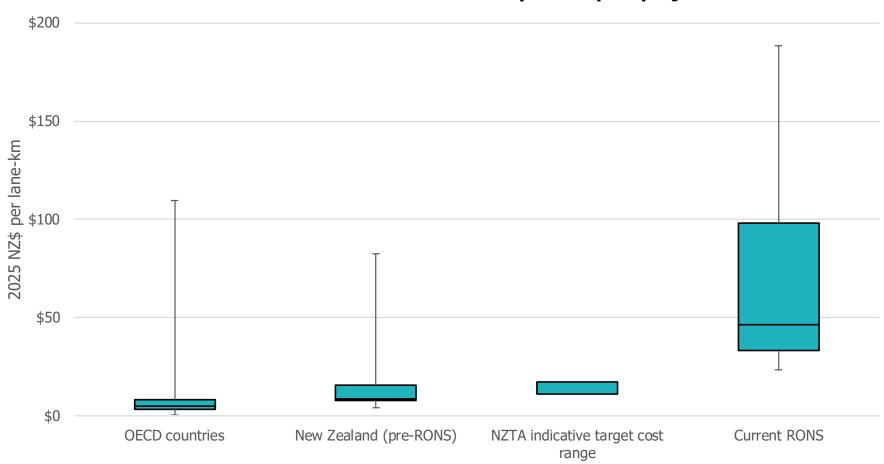


Notes: Scenarios based on combined impact of SNZ regional population projections (medium/low/high) and VKT per capita growth assumptions (0% pa, 0.25% pa, 0.75% pa).



Major road projects: Timing analysis Cost affordability analysis

Costs for current RoNS relative to comparable past projects



Notes: Box and whisker plot showing cost range for current and past motorway/expressway projects

Major road projects: Timing analysis Key findings

• It is possible for a prioritised programme to fit within Forward Guidance

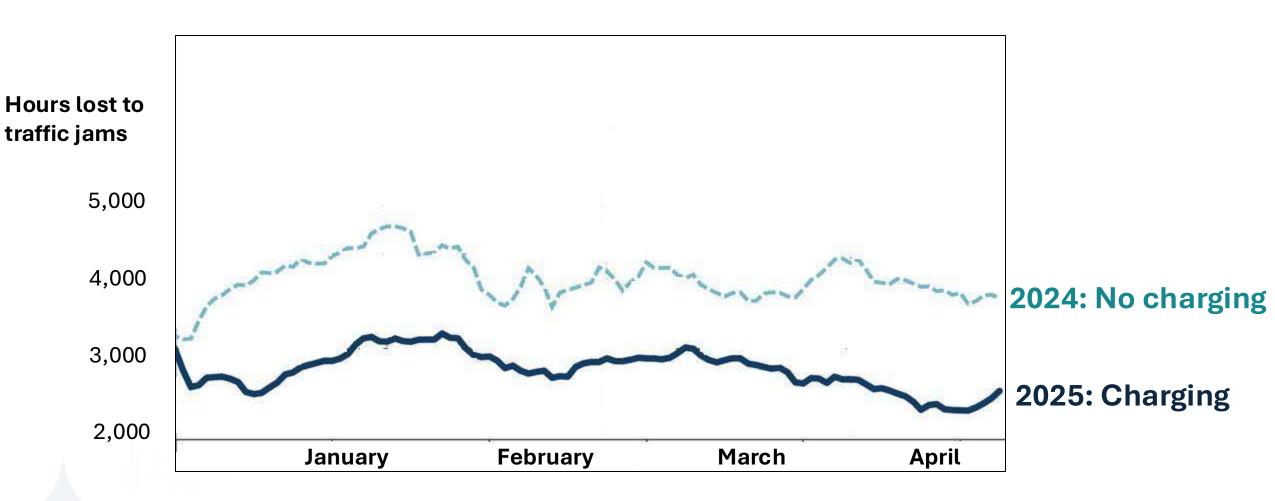
Key actions:

- Optimise project timing: Build major new roads when demand thresholds are reached; use low-cost upgrades to manage safety and speed issues prior to then
- **Optimise costs:** Review alignment and specifications to find solutions that are in line with past projects and NZTA target cost guidance.
- Demand management: spread peak load and increase asset utilisation



Time of use pricing: New York

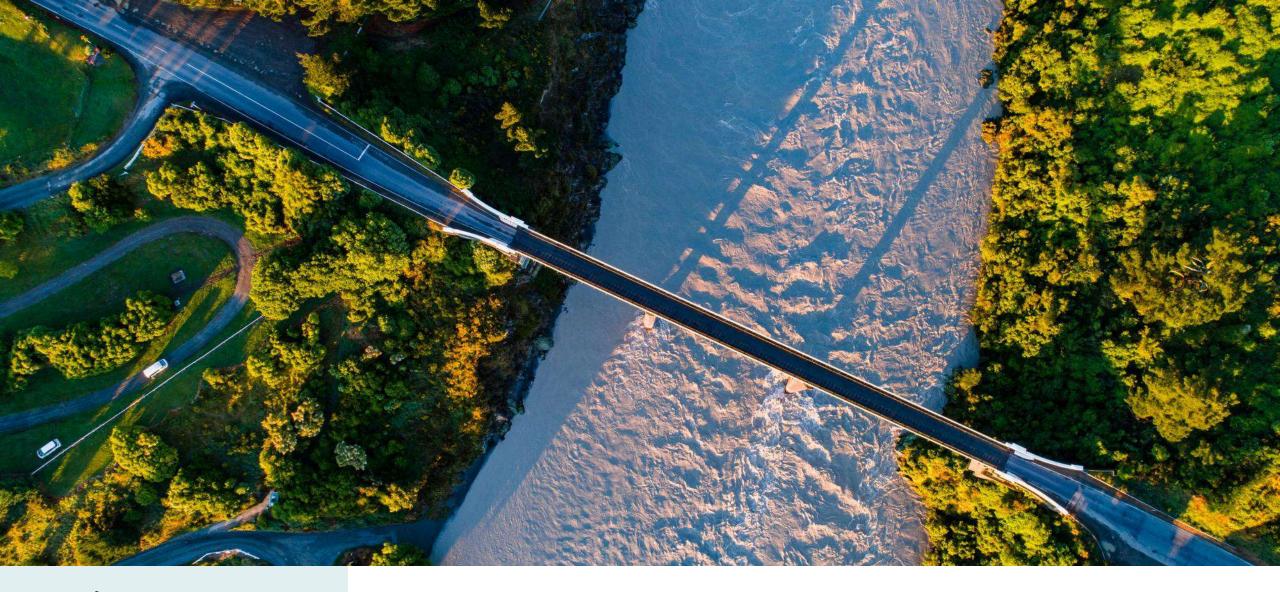
25% reduction in congestion



Some key questions to ask

Navigating the choices ahead

- Can users pay more? Higher charges, whether from FED/RUC or tolls, would be needed to pay for more projects under the traditional ring-fenced NLTF model.
- What are our priorities? Funding roads out of general taxes means trade-offs with other types of infrastructure, like hospitals and schools.
- Can we optimise costs? Lifting productivity or choosing lowcost solutions could help.
- Do we have timing choices? Staged delivery might help to balance funding availability.
- **Demand Management:** Can we spread demand to defer capital needs?



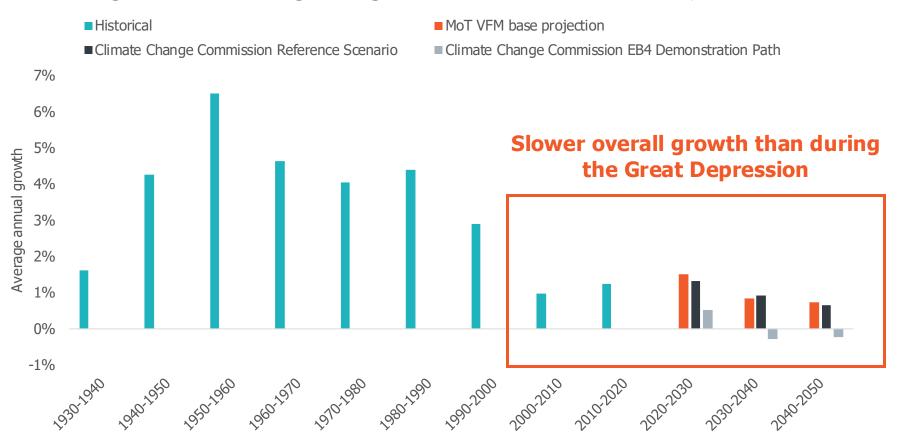


Thank you! Questions?



Context Demand outlook

Average Annual Percentage Change in Vehicle Kilometres Travelled, 1930-2055



Source: Ministry of Transport, Climate Change Commission EB4 advice, and Te Waihanga analysis of historic New Zealand Yearbooks