

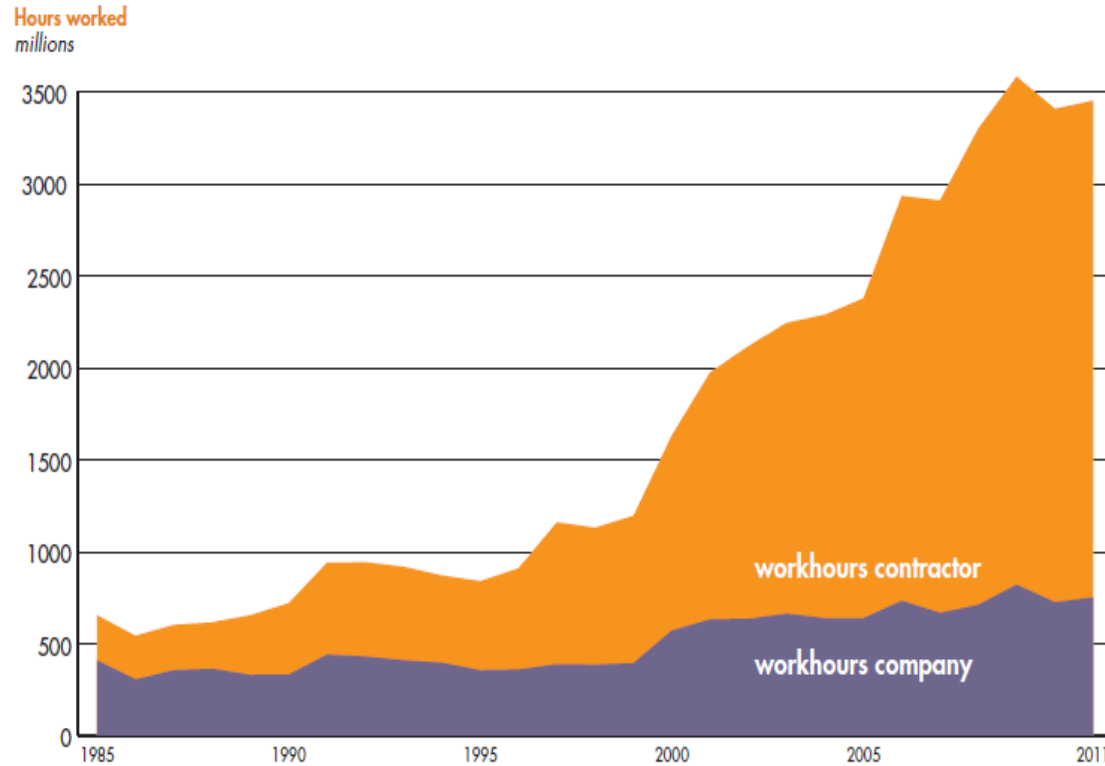
Joined up thinking – H&S Pre-qualification

RCA Forum – 8th May 2015

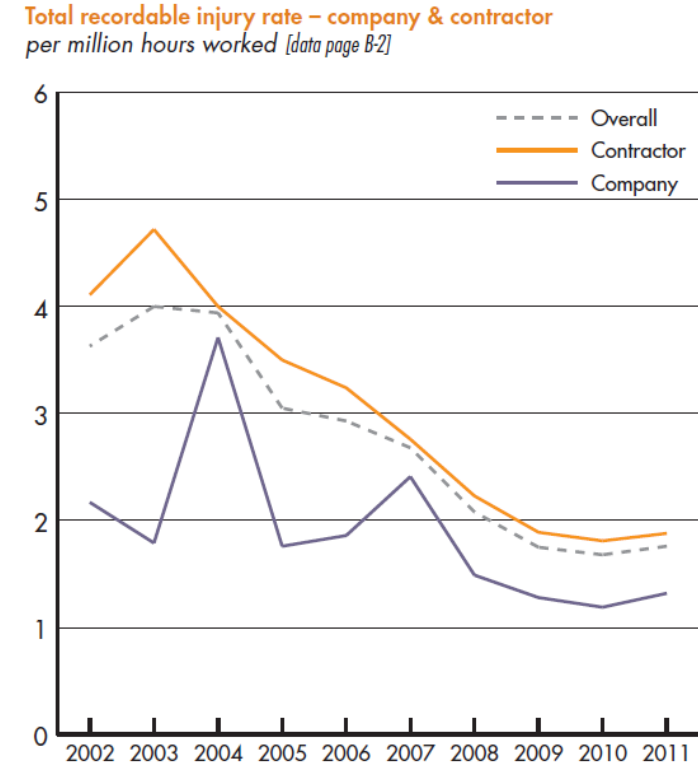
Martin McMullan – NZTA

- NZTA / AT to adopt ISNet in 2016
- Want to work with our suppliers to set the benchmark
- Reduce duplication and improve of the quality of prequalification standards
- Support our suppliers to continually develop
- Demonstrate our Due Diligence as a PCBU
- Work with other clients to get a consistent approach for our suppliers

Increased Contractor Work Hours

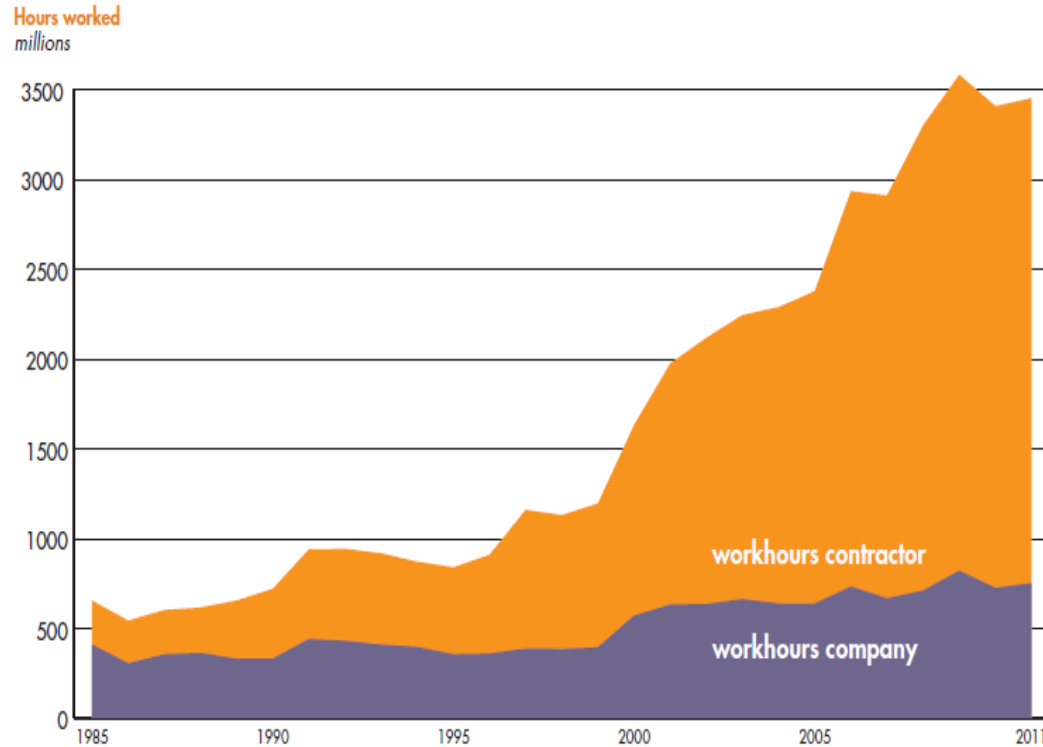


Fatal Accident Rate



- Contractors account for 78% of work hours in 2011
- Contractors have 42% more total recordable injury rate than Companies in 2011

Increased Contractor Work Hours



- In many industries, up to 78% of work is performed by contractors
- Clients have a requirement to select the best contractors for their company, and they want a systematic, standardised process to help them make decisions
- They want to reduce the time they spend collecting data, so they can spend more time engaged with contractors



1. Subcontractor Pre-Qualification and Ongoing Management

- Review of Insurance, Citation Information and Written Safety Programs
- Compilation and Verification of Training Documentation
- Communicate Important Updates (By Site, Work Classification, etc.)

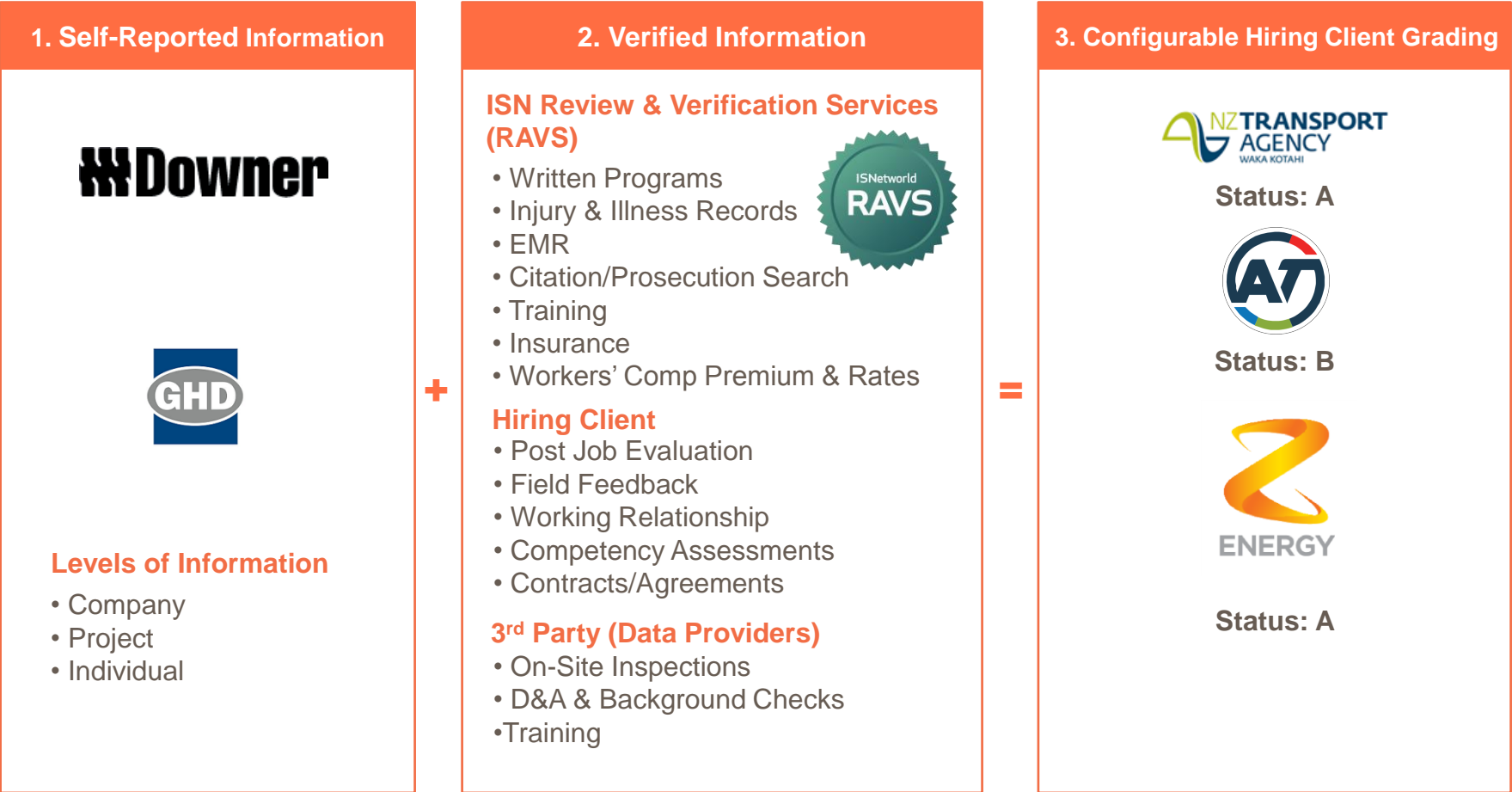
2. Benchmarking and Statistical Analyses

- Leading and Lagging Indicators
- Industry Trending

3. Increases Transparency

- Mitigate Risk in the Hiring Process
- Effectively Meet Client Standards

For more information regarding this additional subscription, please contact ISNNewZealand@isn.com



Benefits of ISN for Clients

ISN verifies key pieces of information and provides benchmarking and trending reports for informed decisions and risk mitigation.

- ISN provides a standardised, cost effective solution for effectively managing contractors across multiple business units/sites.
- A configurable scorecard (by business unit/site) helps identify contractors that best fits your needs not the IT Vendors
- You can monitor contractors and will receive alerts if there is a change in compliance.
- We will have access to a searchable database of 59,000+ contractors by geography and service.
- Data can be incorporated into internal systems to eliminate management of multiple databases.
- ISN will provide a dedicated support team and account representative to provide ongoing assistance.
- ISN will follow up directly with contractors to gather information and improve conformance

Insurance Requirements



- Requirements based on client's standard contract language
- ISN communicates client requirements for:
 - Policy Types
 - Minimum policy limits
 - Special Provisions
 - Certificate Holder information

ISN Mobile Site

- Compatible with all smart phones

Features:

- Bulletin Board
- Company Information
 - Contacts
 - Company ID
 - Address
- Employee ID
- Messages
- My Clients
 - View Hiring Client scores
- TQ Reports



Next Steps:

- NZTA / AT workshop with other RCAs to show what we are doing.
- Get in touch with Kaye and we will arrange for ISN to contact you.

Questions?